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# Sales Manager

## Despre mine

For me the team at work is very important, so I emphasize on persisting prosperity and the desire to earn more and aspire higher, because No money = No honey;)

You who paid attention to me and read to the end, first of all I thank you for your patience, and I would like to meet in person and get acquainted, as I am eager to settle in a nest and be part of a successful team.

## Experiența profesională

**Sales Manager** · impact Academies & Camps · Chișinău

August 2024 - Noiembrie 2024 · 4 luni

In this company I have learned many useful things, starting with the process of selling services and ending with closing contracts for a longer term. I also learned the face to face sales process. By the way the clients spoke Romanian and Russian.

I am thankful to this team for the effort they made for us, sales managers, to fulfill the sales plan In this company I have learned many useful things, starting with the process of selling services and ending with closing contracts for a longer term. I also learned the face to face sales process. By the way the clients spoke Romanian and Russian.

I am thankful to this team for the effort they put in for us, the sales managers, to fulfill the sales plan and to become more skillful in what we do.

Competențe: Abilități de Comunicare

**Sales Manager** · CALLTIME SRL · Chișinău

Februarie 2024 - August 2024 · 7 luni

We made sales in outbound calls, on the Romanian market. Due to the high volume of customers I was able to learn and apply several strategies for handling and convincing customers. Moreover due to the fact that from time to time the wave of customers was continuous all working day, by the way 12 hours was the shift, I managed to get stress resistance , thus maintaining performance towards the end of the day. The basic goal of the call was to sell way more units than advertised.

Competențe: Managementul Stresului

- 👤 20 ani
- ♂ Masculin
- 📍 Chișinău
- 💰 20 000 MDL

## TOP Competențe

- **Managementul Stresului** · 7 luni
- **Responsabilitate Profesională** · 6 luni
- **Abilități de Comunicare** · 4 luni
- **Abilități de Coordonare** · 3 luni
- **Perseverență** · 2 luni

## Preferințe

- Full-time

## Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Mediu

**Sales Manager** · S.R.L. FAHRWEST LOGISTIC · Chişinău

*Aprilie 2023 - Septembrie 2023 · 6 luni*

I was responsible for carrying out the sales of the company's transportation services, as well as promoting and attracting new customers among entrepreneurs and companies from the Republic of Moldova. Russian and Romanian they spoke by the way. I also managed to attract customers, some of whom I managed to convince to become loyal customers, so every time they needed transportation services, they constantly called me.

Competențe: Responsabilitate Profesională

**Sales Manager** · TOP SHOP STUDIOMODERNA S.R.L. · Chişinău

*Februarie 2023 - Aprilie 2023 · 3 luni*

The only and most important basic idea: I made cold and warm telephone sales (company products and promotional offers), and according to the opinion of the team supervisor in the first month I became top manager among the newcomers of that period. The sales were conducted in Romanian language.

Competențe: Perseverență

**Chelner** · Trabo-Plus · Chişinău

*Decembrie 2021 - Martie 2022 · 3 luni*

The given work experience was challenging, which later catalyzed the development of own communication and organizational skills (birthdays, banquets, etc).

Our customers were Romanian and Russian speakers.

Competențe: Abilități de Coordonare

## **Domeniul dorit**

- Vânzări / Retail

## **Studii: Superioare**

**Liceul Teoretic George Calinescu**

*Studiez la moment*

Facultatea: Real

Specialitatea: Real

**Universitatea de Stat din Moldova**

*Studiez la moment*

Facultatea: Facultatea de Stiinte Economice

Specialitatea: Marketing si Logistica