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Sales Manager

Despre mine

For me the team at work is very important, so I emphasize on persisting prosperity and the desire to earn more and aspire higher, because No money = No honey;)

You who paid attention to me and read to the end, first of all I thank you for your patience, and I would like to meet in person and get acquainted, as I am eager to settle in a nest and be part of a successful team.

Experiența profesională

Sales Manager · impact Academies & Camps · Chișinău

August 2024 - Noiembrie 2024 · 4 luni

In this company I have learned many useful things, starting with the process of selling services and ending with closing contracts for a longer term. I also learned the face to face sales process. By the way the clients spoke Romanian and Russian.

I am thankful to this team for the effort they made for us, sales managers, to fulfill the sales plan In this company I have learned many useful things, starting with the process of selling services and ending with closing contracts for a longer term. I also learned the face to face sales process. By the way the clients spoke Romanian and Russian.

I am thankful to this team for the effort they put in for us, the sales managers, to fulfill the sales plan and to become more skillful in what we do.

Competențe: Abilități de Comunicare

Sales Manager · CALLTIME SRL · Chișinău

Februarie 2024 - August 2024 · 7 luni

We made sales in outbound calls, on the Romanian market. Due to the high volume of customers I was able to learn and apply several strategies for handling and convincing customers. Moreover due to the fact that from time to time the wave of customers was continuous all working day, by the way 12 hours was the shift, I managed to get stress resistance , thus maintaining performance towards the end of the day. The basic goal of the call was to sell way more units than advertised.

Competențe: Managementul Stresului

- 👤 21 ani
- ♂ Masculin
- 📍 Chișinău
- 💰 20 000 MDL

TOP Competențe

- **Managementul Stresului** · 7 luni
- **Responsabilitate Profesională** · 6 luni
- **Abilități de Comunicare** · 4 luni
- **Abilități de Coordonare** · 3 luni
- **Perseverență** · 2 luni

Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Fluent
- **Engleză** · Mediu

Sales Manager · S.R.L. FAHRWEST LOGISTIC ·
Chişinău

Aprilie 2023 - Septembrie 2023 · 6 luni

I was responsible for carrying out the sales of the company's transportation services, as well as promoting and attracting new customers among entrepreneurs and companies from the Republic of Moldova. Russian and Romanian they spoke by the way. I also managed to attract customers, some of whom I managed to convince to become loyal customers, so every time they needed transportation services, they constantly called me.

Competențe: Responsabilitate Profesională

Sales Manager · TOP SHOP STUDIOMODERNA S.R.L.
· Chişinău

Februarie 2023 - Aprilie 2023 · 3 luni

The only and most important basic idea: I made cold and warm telephone sales (company products and promotional offers), and according to the opinion of the team supervisor in the first month I became top manager among the newcomers of that period. The sales were conducted in Romanian language.

Competențe: Perseverență

Chelner · Trabo-Plus · Chişinău

Decembrie 2021 - Martie 2022 · 3 luni

The given work experience was challenging, which later catalyzed the development of own communication and organizational skills (birthdays, banquets, etc).

Our customers were Romanian and Russian speakers.

Competențe: Abilități de Coordonare

Domeniul dorit

- Vânzări / Retail

Studii: Superioare

Liceul Teoretic George Calinescu

Studiez la moment

Facultatea: Real

Specialitatea: Real

Universitatea de Stat din Moldova

Studiez la moment

Facultatea: Facultatea de Stiinte Economice

Specialitatea: Marketing si Logistica